

YOUR PARTNER FOR TOP PERFORMANCES



## CHALLENGES ON THE HIGHEST LEVEL

Inauen-Schätti AG combines technology and engineering with safety and economic efficiency, as well as with a closeness to nature and permanent quality into a perfect association for successful projects. Brothers Arno and Bruno Inauen have been managing the family-owned company since 1997. In addition to a wide and multi-layered product range, Inauen-Schätti AG offers a comprehensive service offer as well.

The international company is headquartered in Schwanden/GL. Our top team that includes management, administration, development and engineering departments, as well as a dedicated assembly and factory area. Additionally, we operate a branch in Dallenwil (NW).

Our procedure is always solution-oriented and we place highest value on customer proximity in each project phase. This enables us to ensure that every order is performed in perfect alignment with your needs. Inauen-Schätti AG is your partner for challenges on the highest level.



Arno Inauen  
CEO, Inauen-Schätti AG





## OUR PRODUCTS AND SERVICES

Quality meets individuality. Our tightly structured offer range is one of the most outstanding features of Inauen-Schätti AG. We offer our customers a focused but multi-layered selection of high-quality and individually modifiable products and services:

- Cable railways
- Avalanche triggering systems
- Special assemblies
- Rope assemblies
- Inclined lifts
- Steel water engineering

Quality and safety are of the highest priority in our entire offer. Additionally, our products and services can be customized to customer needs and requirements at any time due to their modular structure and development possibilities. No matter how demanding your wishes may be - we will find the right solution for any project.



Bruno Inauen  
Member of the management



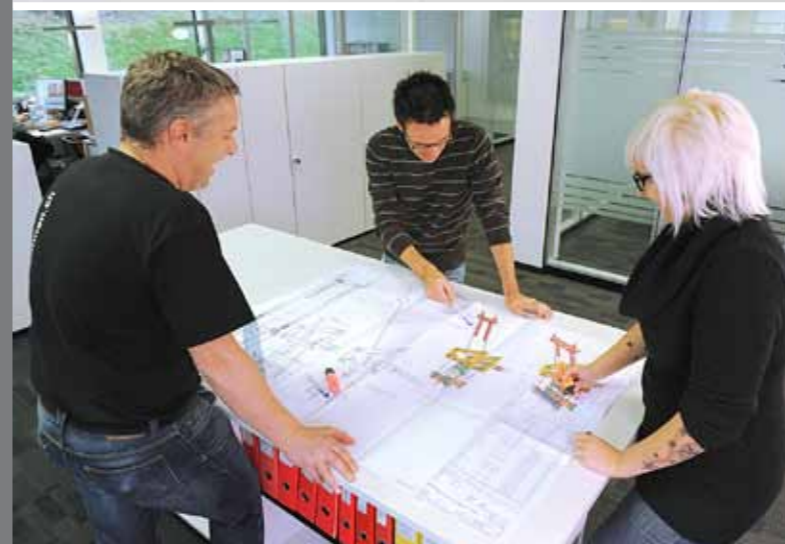


## OUR SPECIALIZATIONS

Everything we do, is with the healthy ambition of offering our customers the best service from A to Z. Everything at Inauen-Schätti AG is about your wishes, needs and satisfaction. Our specially trained employees have comprehensive specialist knowledge, long-term experience and are subject to continuous further training. We can always warrant top services in the following areas:

- Sale & consulting
- Planning & engineering
- Production & workshop
- Setup & assembly
- Service & maintenance

It does not matter how large or complex your project or order is, we guarantee that you will always be supported and accompanied reliably, comprehensively and personally. From consulting, planning to production and maintenance of the plant. The most important project for Inauen-Schätti AG is always the one we are currently working on.





## SALE AND CONSULTING

As our customer, you are in the best hands from the beginning. In sales consulting, reliable and competent specialists will see to your request. They put your needs at the center of consulting, will consider your requests. They present innovative, feasible and cost-optimized solutions. In particular, they will support you from start to acceptance of your project - and beyond that if required.

It is important to us that the cooperation between you and Inauen-Schätti AG is based on mutual trust. This trust is targeted at the specialists involved as well as the respective products and services from our diverse range. We offer only solutions that meet all safety requirements. We only cooperate with renowned suppliers. We will always provide competent advice in discussions.





## PLANNING AND ENGINEERING

Experience meeting innovative power leads to pioneering technology. There are virtually no challenges that our engineers and designers would not find a matching solution for. With state-of-the-art technology, 3D planning programs and long experience, they create innovative approaches and new solutions even for the most demanding projects in our in-house development and engineering department.

They always work in line with the individual customer need and the specific requirements that the project has to the technology and the required devices. This way, solutions that not only meet customer wishes but also comply with all requirements and the national and international standards are generated quickly and competently. Specific trainings ensure that our engineers' know-how is always at the state-of-the-art.





## PRODUCTION AND WORKSHOP

We need smart craftsmanship in the production of machine parts and components developed by our engineering department. Sophisticated factory work is performed in-house in our own production and workshop areas. In addition to the construction of cableway systems and the production and assembly of the corresponding machine parts and components, we also provide many different rope and steel constructions in the following areas:

- Steel water engineering
- Engineering
- System engineering
- Special elevator systems
- Cable placement systems
- Rope winches

For example, we produce prototypes, bridge components or special plants, such as the tram transfer platform for the Vienna tram. We are responsible for construction of the SBB antenna masts across Switzerland, perform locksmith work for private and business customers and build demanding welding constructions with our tested and certified welders.



## SETUP AND ASSEMBLY ON SITE

What good will the best parts, machines and special productions do if they are not professionally installed? This is why our experienced assembly professionals always use their entire knowledge in all projects in addition to state-of-the-art equipment and special tools. This applies for orders at high altitudes as well as in the valley and for regional as well as for international projects.

The efficient assembly techniques that are used permit fast and rational assembly procedures. The safety and protection of the assembly staff takes the highest propriety at all times. Insights resulting from current projects continually contribute to the latest assembly orders. This increases our already-extensive know-how further with every project, leading to a high-quality assembly that you will only find at Inauen-Schätti AG.







## SERVICE AND MAINTENANCE

Better safe than sorry. Quality cannot be replaced by anything. These principles apply for every single plant that we plan, construct, build and assemble for our customers. High-quality and carefully processed machine parts and components ensure a smooth and secure use. If problems arise in anyway, you can always rely on our prompt service and competent consulting.

Our services:

- Spare parts delivery
- Cableway maintenance
- Inclined lifts
- Plant conversions and revisions
- Plant audits and inspections
- Condition assessments, crack tests, etc.
- Revisions of undercarriages, roll batteries, etc.
- Renting of cableway specialists
- Renting of assembly material

Best inquire personally about our services provided. We will support you in literally keeping your plant running for longer.





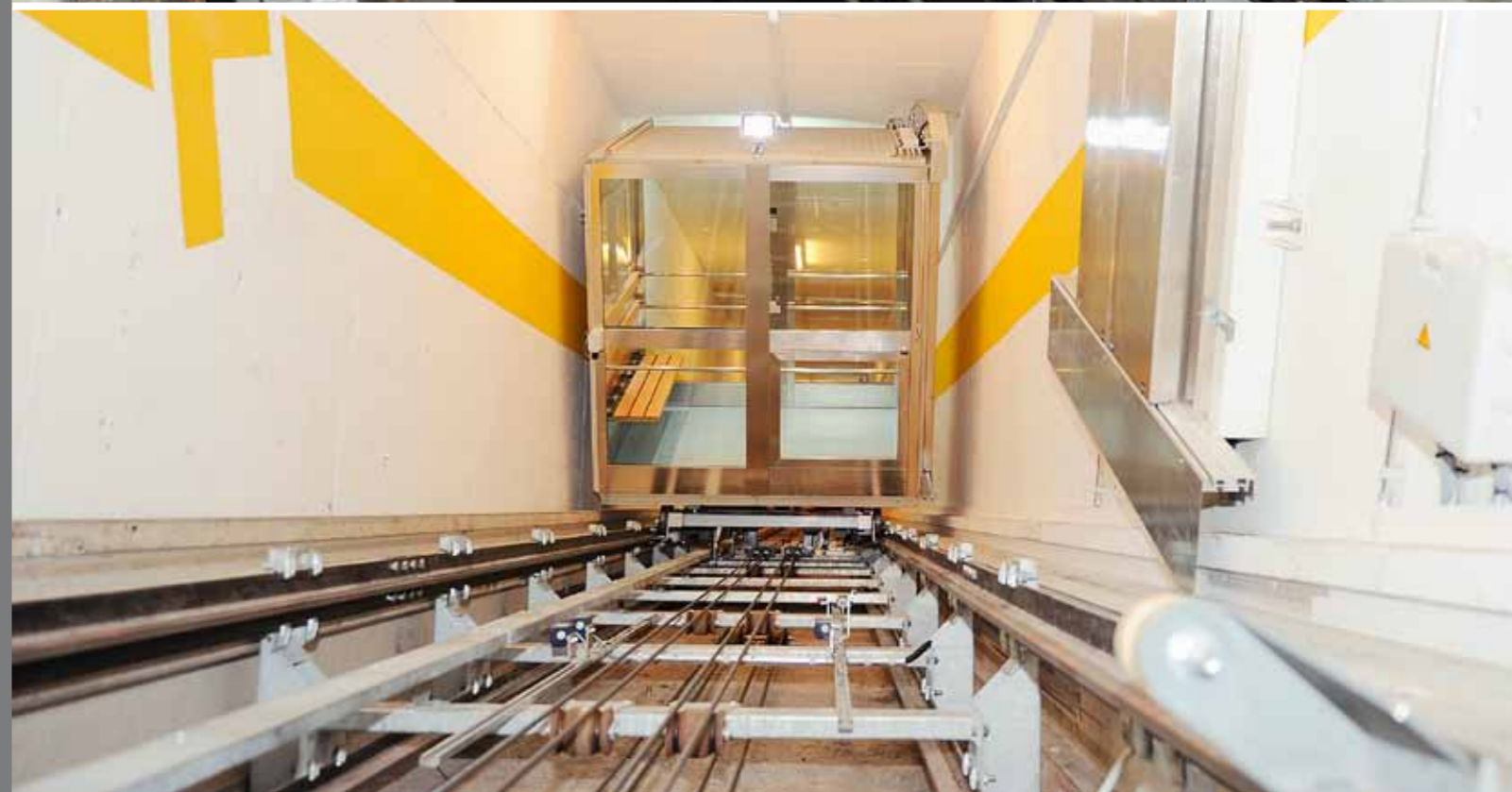
## REFERENCE PROJECT INCLINED LIFT

For the terrace settlement of Brändlisberg above Thun, Inauen-Schätti AG was to replace two present prototype inclined lifts. On a length of 265 m, the elevators are the residential settlement's lifeline. They cross a height difference of 67 m. According to the building management, the decision for Inauen-Schätti AG was made, among others, «because the company is known for its innovative but proven technology, reliable Swiss quality, and because it was the only competent producer of inclined lifts in Switzerland.»

The trust that the building management placed in us was another opportunity for us to prove our competence as a general contractor and to professionally manage and complete the project from planning to acceptance. The two new inclined lifts and the cabins with glazing on all sides are now running smoothly. They make an essential contribution to value increase in the individual properties.

«Inauen-Schätti AG was a highly professional partner in all respects. The company was particularly focused on customer satisfaction in addition to quality and service. In particular its solution-oriented procedures in this highly complex project, it saved the project coordinator of the owners' association many a sleepless night.»

Peter R. Müller, Dr. sc. Nat.





## REFERENCE PROJECT REVERSIBLE AERIAL DRAM

The reversible aerial tram Luchsingen-Brunnenberg in the canton Glarus has to warrant winter-safe access to the power plants at the Bächibach. It also provides access to the popular Alpine and hiking area around the Oberblegisee.

The old cableway was no longer acceptable to the IKSS (Interkantonales Konkordat für Seilbahnen und Skilifte) and had to be replaced. Tenders for the project were invited according to the submission regulation. The order was placed with Inauen-Schätti AG because it submitted the most economically efficient offer. In summer 2012, we produced the new, state-of-the-art reversible aerial tram for eight passengers across a route of 1,057 m and a height difference of 487 m. Efficient project management made it possible to not only complete the project within the budget parameters specified, but also with a comfortable time reserve. Operation could be resumed with plenty of time to spare.

«Easy operation and safety of the new cableway are a great profit. Due to the innovative solution by Inauen-Schätti AG, it is technically so sophisticated that it can be well used for tourism purposes as well and marketed accordingly.»

Martin Zopfi-Glarner  
Manager technical operations  
Glarus





Projects implemented around the world.

- Cableways
- Inclined lifts
- Avalanche monitors
- Engineering
- Special installations
- Installations





Design and concept Werbeagentur Westart GmbH, [www.westart.ch](http://www.westart.ch)  
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